

## Who We Are

- Founded 1985
- Building Automation, Controls Integration, Security Solutions, HVAC Equipment Replacement and On-Going Service & Support for over 600 Clients.
- Territory: Clients in 17 States from coast-to-coast
- **Honeywell** Authorized Controls Integrator (North America Top 10 List)
- **Distech** Authorized System Integrator
- 100% In-House Staff including web designers, IT professionals and travel managers

## What We Do

- Create Driverless Building Automation Systems
- Security Assessments and Solutions
- Web-Based User Interface with Custom Dashboards
- Cost Effective Sub-Metering Solutions
- Energy Assessments and HVAC Equipment Upgrades
- Retro-Commissioning, Proactive Maintenance and Emergency Service

## Market Focus

- Schools: K-12 and Higher Education
- Government: Municipal, State, Federal
- Retail: Banking, Property Management
- ESCO: Energy Services Companies
- Industrial Factories
- Healthcare Facilities

## Key Projects

### **Sullivan County Schools in Tennessee**

- Integration of Johnson Controls, Alerton, Honeywell and Trane to a single Tridium Platform

### **Heinz**

- Install Real-Time Energy Performance Dashboards and Sub-Metering for Utility reduction initiative in 13 factories across North America

### **BB&T Banking**

- Install Energy Management and Lighting Control with Smart Alarming in 59 branches throughout VA, WV, MD and DC

### **National Conference Center (Leesburg, VA)**

- Tridium integration of existing Johnson Controls N2 devices in this 1.2m sq/ft facility

**Honeywell**

**TRIDIUM**  
Connecting minds and machines

**DISTECH  
CONTROLS™**

AUTHORIZED SYSTEM INTEGRATOR